

See page 4 for Alaska Course Locations and Dates



**I.T.V. CONSULTING INC**

The original founders of “Truth and Deception (2002)” Designers of the acclaimed  
"Analytical Interview Systems (A.I.S.) (2009)” Interviewing and Interrogation  
Course (**POST Certified and USA Government Course List approved**)

Present to you their new and modernized

"ITV Interviewing Solutions (I.T.V.I.S 2012/13)"

Featuring

**"Standardized Interview Format "(S.I.F.)**

Solutions for you...

"When a matter of fact counts"

The I.T.V. Interviewing Solutions System educates students on how to conduct an interview from the start to a successful conclusion. It is a flexible system which adapts to both the interviewers personality type, in conjunction with the suspects personality type. This system provides a series of flexible processes which incorporates advanced interviewing techniques that are field tested and scientifically proven.

The ITV Interviewing Solutions Course contains instruction in the following areas:

**VERBAL CUES**  
**BODY LANGUAGE**  
**EMOTIONAL CUES**  
**STATEMENT ANALYSIS**  
**INTERVIEWING BY PERSONALITY**  
**ADVANCE INTERVIEWING TECHNIQUES**  
**EFFECTIVE USE OF VISUAL STIMULATION (PROPS)**  
**CHALLENGING ALIBIS**  
**HANDLING DEFENSIVE AND OFFENSIVE SUBJECTS**  
**STANDARDIZED INTERVIEW FORMAT**  
**INTERVIEW PLANNING**  
**COMBINED INTERVIEW TACTICS (TEAM INTERVIEWING)**

Video footage of real interviews are used to enhance material taught throughout the class as well as group exercises to allow for hands on learning.

### **Standardized Interview Format**

Standardized Interviewing Format (S.I.F.) is a concept that was brought about after seeing and listening to the needs and desires of our clients...you...Police Officers, Military Personnel, and Investigators in all fields...be it in Law Enforcement investigations or Public Service related investigations. Anyone whose job it is to obtain truthful factual information from individuals in the course of their employment will greatly enhance their success with this technique.

As a result, we have combined input from some of the top investigative minds in North America along with the combined 60 years of policing experience of our instructors to formulate what we know to be the best interviewing technique currently provided in the world today.

**OUR INSTRUCTORS**

## Saanich duo gains fame for interview method that helps catch criminals

**KATIE DeROSA**  
Times Colonist

In a criminal investigation, does a suspect avoid eye contact or become angry over a particular question? Do they talk about their missing loved one in the past tense, as if they know he or she is dead? How does the suspect react when shown evidence linking them to the crime?

Picking up on subtle verbal and non-verbal cues during a police interrogation can mean the difference between a confession or a murderer walking free, according to a team of former Saanich homicide investigators, now considered among the best interrogators in North America.

Don Wiebe and Bob Wall have taught their deception detection techniques, dubbed the "Kinesic" method to major homicide investigators, U.S. military intelligence, Secret Service, U.S. special forces and district attorneys. They are now about to train officials with the U.S. Department of Homeland Security and NATO intelligence groups on how to successfully interrogate terrorists.

Wiebe and Wall run ITV Consulting, which is based out of their homes in Greater Victoria. They spend a lot of time on the road, mostly in the U.S., offering their intensive multi-day interrogation course.

**OUR INSTRUCTORS****Donald Wiebe**

Retired: Sergeant, Saanich Police Department, Victoria, B.C., Canada

Don has served 30 years, his last 12 years as a Sergeant in Major Crime. He is an accredited Homicide Investigator and holder of the elite National status within Canada as a Team Commander. His knowledge and experience is unquestionable. Don's expertise and accomplishments in the field of interviewing are known both nationally and internationally and have drawn the accolades and respect of his peers and other recognized experts in the field. Don has instructed internationally in all areas of Major Crime and is a Provincially Certified Expert in determining deception.

**Robert Wall**

Retired: Sergeant, Saanich Police Department, Victoria, B.C., Canada

Bob has served 30 years, his last 7 years as a Sergeant in Major Crime. He was a nationally recognized expert in cellular communication investigations. He was used to interview and interrogate both difficult and non-English speaking suspects and witnesses while serving with the National Criminal Intelligence Section. He is an expert in Statement Analysis and as such has consulted for Law Enforcement Agencies as well as local TV. Bob is an acclaimed Interview Planner and has assisted several Agencies in North America with difficult cases and unresolved files in that capacity. He received a medal for Bravery from the Governor General of British Columbia for his actions during an incident where he was severely wounded in 1986. Bob has also instructed internationally in all areas of Major Crime and is a Provincially Certified Expert in determining deception.

# Alaska Upcoming Course Dates 2015

February 22-26

Location: Fairbanks

Time: 8 am to 4:30 pm

February 29 - March 4

Location: Kenai

Time: 8 am to 4:30 pm

To register, contact

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For more information on ITV, contact

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